

LENDER RANKING by TOTAL NUMBERS**7(a) Loan Guaranties & 504 Debentures as of:****FY 2013****10/01/2012-2/28/2013**

LENDER			#	\$			
1	BRANCH BK. & TR CO	31	\$7,621,100		TOP LENDERS BY TOTAL NUMBERS (all lenders)		
2	WELLS FARGO BANK NATL ASSOC	23	\$6,767,600	1.	BRANCH BK. & TR CO	31	\$7,621,100
3	MANUFACTURERS & TRADERS TR CO	16	\$2,171,500	2.	WELLS FARGO BANK NATL ASSOC	23	\$6,767,600
4	FULTON BANK NATL ASSOC	10	\$2,646,000	3.	MANUFACTURERS & TRADERS TR CO	16	\$2,171,500
5	SUNTRUST BANK	9	\$5,707,900	4.	FULTON BANK NATL ASSOC	10	\$2,646,000
6	STELLARONE BANK	9	\$1,066,000	5.	SUNTRUST BANK	9	\$5,707,900
7	SONABANK	6	\$3,852,600				
8	SUPERIOR FINANCIAL GROUP, LLC	6	\$75,000	COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)			#
9	VANTAGESOUTH BANK	4	\$3,010,800	1.	LIVE OAK BANKING COMPANY	4	\$1,975,000
10	LIVE OAK BANKING COMPANY	4	\$1,975,000	2.	VANTAGESOUTH BANK	4	\$3,010,800
11	LANGLEY FCU	4	\$776,000	3.	SURREY BANK & TRUST	2	\$240,000
12	FARMERS & MERCHANTS BANK	4	\$190,000	4.	VIRGINIA COMPANY BANK	2	\$185,000
13	UNITED BANK	3	\$1,681,000	5.	VIRGINIA PARTNERS BANK	2	\$45,000
14	TOWNEBANK	3	\$779,000				
15	VALLEY BANK	3	\$737,000	INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)			#
16	UNION FIRST MARKET BANK	3	\$489,000	1.	STELLARONE BANK	9	\$1,066,000
17	FIRST WESTERN SBLIC, INC	2	\$2,279,000	2.	SONABANK	6	\$3,852,600
18	TD BANK, NATIONAL ASSOCIATION	2	\$2,185,000	3.	FARMERS & MERCHANTS BANK	4	\$190,000
19	SOUTHERN BANK AND TRUST COMPANY	2	\$1,101,000	4.	VALLEY BANK	3	\$737,000
20	CHARTWAY FCU	2	\$1,087,000	5.	SOUTHERN BANK AND TRUST COMPANY	2	\$1,101,000
21	MONARCH BANK	2	\$938,000				
22	CHESAPEAKE BANK	2	\$464,000	MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)			#
23	COMMUNITY REINVESTMENT SMALL B	2	\$460,700	1.	BRANCH BK. & TR CO	31	\$7,621,100
24	AMERICAN NATIONAL BANK	2	\$305,000	2.	WELLS FARGO BANK NATL ASSOC	23	\$6,767,600
25	FIRST-CITIZENS BANK & TRUST COMPANY	2	\$276,000	3.	MANUFACTURERS & TRADERS TR CO	16	\$2,171,500
26	SURREY BANK & TRUST	2	\$240,000	4.	FULTON BANK NATL ASSOC	10	\$2,646,000
27	CARDINAL BANK	2	\$230,000	5.	SUNTRUST BANK	9	\$5,707,900
28	VIRGINIA COMPANY BANK	2	\$185,000				
29	PNC BANK, NATIONAL ASSOCIATION	2	\$169,000	CREDIT UNIONS			#
30	REDC COMMUNITY CAPITAL GROUP, INC.	2	\$120,000	1.	LANGLEY FCU	4	\$776,000
31	VIRGINIA COMMERCE BANK	2	\$80,000	2.	CHARTWAY FCU	2	\$1,087,000
32	VIRGINIA PARTNERS BANK	2	\$45,000	3.	UVA COMMUNITY CREDIT UNION	2	\$28,300
33	UVA COMMUNITY CREDIT UNION	2	\$28,300	4.	NAVY FCU	1	\$223,000
34	HANA SMALL BUS. LENDING INC.	1	\$4,400,000	5.	FREEDOM FIRST FCU	1	\$120,000
35	OLD LINE BANK (BOWIE, MD)	1	\$2,683,000				
36	VIRGINIA HERITAGE BANK	1	\$2,000,000	CERTIFIED DEVELOPMENT COMPANIES (by Numbers)			#
37	FIDELITY BANK (Georgia)	1	\$1,429,000	1.	BUSINESS FINANCE GROUP, INC.	17	\$9,097,000
38	METRO BANK	1	\$1,090,000	2.	TIDEWATER BUS. FINANCING CORP	16	\$7,416,000
39	CERTUSBANK NATL ASSOC	1	\$845,000	3.	RAPPAHANNOCK ECONOMIC DEVEL CO	3	\$947,000
40	CONESTOGA BANK	1	\$676,000	4.	CHESAPEAKE BUS. FINAN CORP	1	\$2,683,000
41	UNITED MIDWEST SAVINGS BANK	1	\$500,100	5.	FLORIDA 1ST CAP. FINAN CORPORA	1	\$1,429,000
42	PEOPLES COMMUNITY BANK	1	\$500,000				
43	ACCESS NATIONAL BANK	1	\$496,000	504 - FIRST TRUST LENDERS (by Numbers)			#
44	PIONEER BANK	1	\$453,000	1.	BRANCH BK. & TR CO	8	\$6,059,129
45	BANK OF AMERICA NATL ASSOC	1	\$350,000	2.	UNITED BANK	3	\$2,035,000
46	FIRST STATE BANK	1	\$227,000	3.	FULTON BANK NATL ASSOC	3	\$1,507,000
47	NAVY FCU	1	\$223,000	4.	TOWNEBANK	3	\$1,000,000
48	WILSHIRE STATE BANK	1	\$215,000	5.	CHESAPEAKE BANK	2	\$1,464,000
49	NEW HORIZON BANK NATL ASSOC	1	\$162,000				
50	CORNERSTONE BANK NATL ASSOC	1	\$150,000				
51	BANCORP BANK	1	\$146,000				
52	FREEDOM FIRST FCU	1	\$120,000				
53	Bank@LANTEC	1	\$100,000				
54	FRONTIER COMMUNITY BANK	1	\$100,000				
55	FIRST BANK & TRUST COMPANY	1	\$75,000				
56	FAUQUIER BANK	1	\$50,000				
57	VILLAGE BANK	1	\$50,000				
58	BAYPORT CREDIT UNION	1	\$38,000				
TOTAL 7(a) & 504 LOAN APPROVALS		197	\$66,816,600				